



# REDUCING COSTS WITHOUT RISKING QUALITY

Good consultants save your money and don't simply spend it.

OUR AIM IS TO HELP YOU GROW YOUR BUSINESS, MAXIMISE YOUR BOTTOM LINE AND TO ENGAGE YOUR PEOPLE. **THE REST WILL FOLLOW SUIT.**

## THE CHALLENGE:

Even in recovering or buoyant markets very few companies have the luxury of being able to avoid looking at ways to reduce costs. It's not always about reducing headcount. Cost savings can be made through streamlining processes and looking at efficiencies in ways of working.

The challenges in these situations can vary depending on your organisation. Not everyone:

- Is confident having that difficult conversation or has the expertise to ensure the legislation process is followed accurately.
- Has the tools and templates in place to support change management processes.
- Has the knowledge or experience on how to manage and support the remaining staff.
- Can support the ad hoc peaks periods.
- Can take an independent and look at processes from an efficiency perspective.

## THE APPROACH:

Hunter Adams can guide you through the process to help you deal with the full range of people issues with a realistic approach:-

We offer the following services.

- Strategies to reduce absenteeism, employee

turnover and recruitment costs.

- Redundancy and redeployment programmes.
- Company and department restructuring.
- Merging business units together to reduce costs and create one team.
- Coaching for new managers with enhanced roles.
- Outsourcing non value adding activities or those where efficiency can be realised.

Hunter Adams can provide one of our own HR experts on-site for an agreed period of time. Alternatively, if your company doesn't require in-house support but would like to have access to our experts, we can offer that too. Our flexible approach allows you to pay for only the support you need, when you need it. Our rates and model can be tailored to suit your individual needs.

## THE EXPERTISE:

No problem is too big or too small. We have the skills and talents to help you navigate and manage employment law to ensure legal compliance. With more than 500 years experience in HR we have a variety of tools to support change programmes, whether that be a goal directed plan to support small or large redundancies, strategic templates and more. We can also develop your people as we work together.



## THE RESULT:

Our flexible model allows you to control how much support you need and how often you need it so that you get the best value for money.

Working with us will help you achieve cost savings, ensure you achieve more efficient ways of working and ultimately boost your bottom line.

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“As a busy HR function, major organisational change projects can be difficult to deliver alongside other core commitments. When I wanted to go externally for support, Hunter Adams was my first point of contact, based on their expertise and reputation in the marketplace. They worked alongside our internal HR team on a challenging restructure project, providing advice and guidance throughout the whole process. We genuinely felt they were an extension of our team, and they helped us to deliver the outcomes we needed for our business in a professional and timely manner.”

Vivien Broughton,  
VP Resources, Senergy

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“When going through a period of substantial organisational change, we were looking for an independent external partner who could assist us with some internal restructuring. The Hunter Adams team were professional and knowledgeable, handling sensitive conversations in a professional manner and providing a clear and transparent process for staff. Their expertise was invaluable in ensuring we got the right outcomes for the business and that our managers felt supported. I would certainly recommend Hunter Adams to any business requiring expert advice and practical support during periods of restructure or change.”

Scott Roy  
General Manager, Axiom

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“While going through a period of upheaval, the contribution from the Hunter Adams team was excellent, providing considered and consistent advice. The feedback from our Managers and Directors who have had dealings with Hunter Adams, has been very, very good, particularly in the way that they managed the process of organisational change at a time when guidance was most needed. The other pleasing aspect from our dealings with Hunter Adams has been the flexibility of their services. All in all, to date our expectations have been exceeded and we look forward to continuing our relationship with Hunter Adams in future.”

Graeme Smith  
Group Financial Controller  
Hunting Energy Services

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