# Snapshot

Focus on our **Cost Reduction** services





### Reducing Costs The Right Way

Good consultants save your money; they don't just spend it. We aim to help you grow your business and maximise your bottom line profitability.

#### The challenge:

Even in recovering or buoyant markets very few companies have the luxury of being able to avoid looking at ways to reduce costs.

It's not always about reducing headcount. Cost savings can be made through streamlining processes and looking at efficiencies in ways of working.

The challenges in these situations can vary depending on your organisation. Not everyone:

- Is confident having difficult conversations or has the expertise to ensure the legislation process is followed
- Has the tools and templates in place to support change management processes
- Has the knowledge or experience on how to manage and support the remaining staff
- Can support the ad hoc peak periods
- · Can take an independent view and look at processes from an efficiency perspective



## Our Approach

Hunter Adams can guide you through the process to help you deal with the full range of people issues with pragmatic and commercial approach.

#### We offer the following services:

- Advice on flexible furlough and return to work from furlough
- Review of HR process utilised in preparation for HMRC audits
- Helping companies transfer to 'work anywhere' approaches
- Strategies to reduce absenteeism, employee turnover and recruitment costs
- Redundancy and redeployment programmes
- Company and departmental restructuring
- Merging business units together to reduce costs and create one team
- Coaching for new managers with enhanced roles
- HR Outsourcing non-value adding activities or those where efficiency can be realised
- Support with drafting and advising on employee communications
- Providing practical HR/employment law advice around how to get your desired outcome

We can provide one of our own HR experts, working remotely for an agreed period of time.

You only pay for only the support you need, when you need it. Our rates and model can be tailored to suit your individual needs.



### Our Expertise

We have worked with over 650 companies in over 30 sectors.

We have a team of around 70 consultants across the UK.

We have a pipeline of hundreds of consultants UK wide, so can respond quickly with high quality resources.

We have the skills and talent to help you navigate and manage employment law to ensure legal compliance. We have a variety of tools to support change - whether that be an effective transition plan, frequently asked questions and so on; and much more.

We can also develop your people as we work together.

#### The result?

Our flexible model allows you to control how much support you need and how often you need it, so that you get the best value for money.

Working with us will help you achieve cost savings, ensure you achieve more efficient ways of working and ultimately boost your bottom line.



### Client Feedback

"As a busy HR function, major organizational change projects can be difficult to deliver alongside other core commitments. When I wanted to go externally for support, Hunter Adams was my first point of contact, based on their expertise and reputation in the marketplace. They worked alongside our internal HR team on a challenging restructure project, providing advice and guidance throughout the whole process. We genuinely felt they were an extension of our team, and they helped us to deliver the outcomes we needed for our business in a professional and timely manner."

**HR Director** 

"While going through a period of upheaval, the contribution from the Hunter Adams team was excellent, providing considered and consistent advice. The feedback from our Managers and Directors who have had dealings with Hunter Adams, has been very, very good, particularly in the way that they managed the process of organisational change at a time when guidance was most needed. The other pleasing aspect from our dealings with Hunter Adams has been the flexibility of their services. All in all, to date our expectations have been exceeded and we look forward to continuing our relationship with Hunter Adams in future."

**Financial Director** 

"When going through a period of substantial organisational change, we were looking for an independent external partner who could assist us with some internal restructuring. The Hunter Adams team were professional and knowledgeable, handling sensitive conversations in a professional manner and providing a clear and transparent process for staff. Their expertise was invaluable in ensuring we got the right outcomes for the business and that our managers felt supported. I would certainly recommend Hunter Adams to any business requiring expert advice and support during periods of restructure or change."

General Manager

"The support and service we received from Hunter Adams during a recent major redundancy process was excellent and I would certainly use their interim model again for the provision of temporary HR advisory support. The team of 3 advisors we engaged were knowledgeable, professional and hit the ground running delivering everything that was asked of them within the timescales. Both myself and my in-house HR team had complete trust and confidence that we could leave them to get on with the task at hand, with minimal supervision. I wouldn't hesitate to recommend Hunter Adams' interim service to anyone."

**Global VP of HR** 



# Pricing

Ad-Hoc HR Support Hourly Rate (Call-off remote HR Service)

£115 - £135\* per hour plus VAT

Dedicated HR Interim
Daily Rate
(rates vary by seniority)

Example: Senior HR Advisor - £450 per day plus VAT

\* The level of rate is determined by the seniority of consultant required



#### Get in touch

We work across the UK from four strategically placed offices. We have consultants based across the UK.

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